

Raiffeisen's Russian Division Imposes 50% Commission on Incoming Dollar Transfers

By Jake Cordell

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A logo of the Raiffeisen bank in front of the building of the Russian Ministry of Foreign Affairs in Moscow. **Yuri Kochetkov / EPA / TASS**

The Russian division of Austria's Raiffeisen Bank will start charging 50% commission on all incoming U.S. dollar transfers, the bank <u>announced</u> Monday in a statement, citing unspecified "market conditions."

"The bank is forced to limit the number of incoming transfers in U.S. dollars due to changing market conditions. We encourage customers to use other payment methods," the bank said in a statement, without providing further details.

The minimum commission charged will be \$1,000, up to a maximum of \$10,000. The new rules will come into force on Sept. 1, the bank said, and will apply to incoming transfers from

other banks.

A combination of Western sanctions and Russian countermeasures have made it either impossible — or increasingly expensive — for Russia-based banks to deal with U.S. dollars.

Several Russian banks were kicked off the SWIFT financial network and banned from dealing in Western currencies following the country's February 2022 offensive on Ukraine.

In addition, Moscow has imposed strict controls on the use of foreign currency, restricting cash withdrawals in dollars and euros to those who held open accounts before the start of the war and putting a \$10,000 limit on the amount of hard currency that can be physically taken out of the country.

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Raiffeisen's move comes as <u>reports</u> suggest the Kremlin is considering a tightening of capital controls in its bid to sustain the value of the Russian ruble. The currency slid below 100 against the U.S. dollar last week in volatile trading, triggering the Central Bank to hike interest rates to 12% in an emergency meeting.

The Austrian bank — which was the largest foreign bank operating in the country before the invasion — had spent years building up its Russian operations. It specialized in servicing European companies, their foreign workers and other high-end international clients, but had started aggressively building up its portfolio of Russian domestic business clients in the years before Moscow invaded Ukraine.

Its Russian unit was seen as an ultra-profitable jewel in the group's international crown, providing steady, reliable and strong profits despite headwinds for the banking sector in Raiffeisen's core markets in Europe.

In an <u>interview</u> with The Moscow Times in 2019, a Raiffeisen Bank executive said the Russian unit consistently had the highest profitability of any subsidiary and was considered by top management in Vienna a "strategically important" part of the business. That performance continued through the war, with the lender reporting 301 million euros in earnings from Russia in the first quarter of 2023 — 40% of the bank's entire profit during the period.

Raiffeisen previously announced plans to gradually exit Russia, but has not yet offloaded its operations and has been <u>accused</u> by campaigners of only paying lip service to its intention to quit the market. Other foreign lenders, such as France's Société Générale, took significant losses in 2022 as they sold off or abandoned their Russian assets.

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