

Cheap Coronavirus Loans Propel Russia's Mortgage Market

Lending for homes was up 28% in June, thanks to a government-backed scheme.

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The Russian government is backing cheap mortgages to support the construction industry and homebuyers. **Andrei Nikerichev / Moskva News Agency**

A government scheme for cheap mortgages has propelled the Russian market back into rapid growth just weeks after the end of the nationwide coronavirus lockdown.

Mortgage lending was up 28% in June compared with the same month last year, after banks issued a total of 258 billion rubles (\$3.6 billion) to homebuyers throughout the month, according to data from the Joint Credit Bureau [cited](#) by news site RBC.

Almost 40% of the total volume was in the form of government-supported loans on new houses — one of the key planks of Moscow's economic response to the coronavirus — introduced in April. The [scheme](#) offers mortgages capped at 6.5% interest on the purchase of

new homes — up to a maximum of 12 million rubles (\$175,000) in Moscow and St. Petersburg, and half that level in the regions. At the time it was rolled out, the Central Bank's interest rate was 6%, but has since been lowered to 4.25%.

Russia's average mortgage rate has fallen from more than 10.5% to 7.4% over the last 12 months, Central Bank data [shows](#).

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More than 80,000 mortgages have been approved under the scheme, and the Russian government is considering extending it beyond its current October expiry date.

The policy has been a boon to the construction industry coming out of the crisis, particularly in Moscow where housebuilding was frozen under strict quarantine measures in April, according to VTB Capital real estate analyst Maria Kolbina. “The freefall in residential sales in early April — down 65% — was arrested by the introduction of subsidized mortgages,” she said in a recent research note.

Russia's mortgage and housing market lags many other countries — a hangover of the breakup of the Soviet Union and traditionally high interest rates. With rates falling, analysts see more room for growth. “The total mortgage portfolio is around 7% of GDP currently, with the potential to reach 20%-plus over the long term,” Artem Yamschikov, real estate analyst at Renaissance Capital estimated.

“Certainly, we think additional momentum should be expected from the government's support,” he added.

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