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EBay Partners With Dostami to Make Deliveries from U.S. to Russia Easier

By The Moscow Times

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EBay has signed a deal with Russian online store Dostami.ru that will increase the American Internet auction giant's deliveries from the U.S. to Russia and the former Soviet republics, Lenta.ru reported Tuesday, citing representatives from both companies.

The agreement will allow eBay users in the CIS to buy from sellers who don't deliver to the region, and also to receive goods purchased from different sellers in one package, Vladimir Dolgov, eBay's general director for Russia, and Dostami spokesman Maxim Andryukhin were quoted as saying.

Having registered with Dostami.ru, eBay users will be given a virtual delivery address in the United States. After buying an item on eBay, their goods will actually be sent to a Dostami processing center before being forwarded to their real address using the Dostami Express delivery service, Lenta reported.

"Our surveys show that our clients would like to see a greater number of American stores delivering goods to Russia, and also with a more convenient service," Dolgov said, Lenta reported. "This partnership satisfies both desires."

Currently, Dostami ships around 1,000 packages a day to the Commonwealth of Independent States, but the partnership is expected to boost that figure by 2 to 3 times in the first six months, Itar-Tass reported Tuesday.

Dostami.ru specializes in delivering goods from U.S. online retailers to customers in Russia and other CIS countries. Since its creation in 2007 it has delivered more than 500,000 packages to more than 160 cities throughout the former Soviet Union, according to Itar-Tass.

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